



Sterling Painters Professional Painting Service

The Painting Quote / Meeting

First of all, we'll arrange a quote / meeting at your convenience to discuss the painting work required. We then inspect the areas to be painted and document in detail the areas of work. Potential problems are discussed at the same time, because it makes sense to get these fixed before the painting starts. If any other services are needed consequently, we can also co-ordinate or advise.

The Written Painting Quotation

Secondly, we produce a professional painting quote because it's a legal contract, and because that's what's required. This will include:

- Our contact details.
- Your contact details.
- A scope of works.
- A clear description of the areas to be painted. This is broken down into individual rooms and their features: Wall and ceiling measurements, how many doors, windows, other features etc.
- What painting products will be used.
- The colours that you have chosen.
- The exclusions.
- The price.

We attach terms & conditions and information sheets from the Master Painters Association, and as a result it sets out all the things you be looking out for and what should be included in a quote.

Remember this is a professional painting quote with all the legal requirements, in contrast to some of the 'quotes' you may receive that may be little more than a brief description and a price.

We will then send the painting quote to you, via email or posted to you, within 48 hours.

Confirmation.

Thirdly, does the painting quote fulfil your job's requirements? Do items need to be added? Contacting us at Sterling Painters, we'll discuss any changes and requote the job, so only after then is the painting quote signed off by both parties.

Reassurance.

Lastly, we have the required public indemnity insurance, all the required OH&S cards & procedures, and the qualifications & experience for your painting project. We're Members of the Master Painters Association, our industry's governing body. You'll probably require references, if so, just let us know. Therefore you'll have all the reassurance of a quality painting job that you'll need.